



How to Maximize Your Social Security Benefits



Provided to you by:

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Written by Financial Educators



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All of the information in this booklet is based on the data at the government's social security web site www.ssa.gov effective for 2021, unless otherwise stated. But rather than repeat the rules, we show you how to USE the rules in plain English to maximize what you have coming to you. Figures change annually, so consult the government's web site for 2022 and later.¹ We answer five questions for you:

1. Can you do anything to potentially increase your social security check before you retire?
2. At what age is it best to start social security?
3. How can married couples help maximize the joint benefits?
4. What methods are available to reduce or avoid tax on your social security benefits?
5. How can you earn money and still collect social security benefits?

Coming Up on Retirement

You may have a simple question like, "What can I do now to get the biggest check?" The answer is not much but you do have some possibilities if married (explained later). Your social security benefit is based on your 35 highest years of income. So even if you have a couple of "break-the-bank" years of earnings just before you retire, it won't have much impact on your social security check for two reasons:

- (a) Each of the 35 years gets an equal weighting so two years out of 35 (2/35) could only impact what would be for example, a \$1,300 monthly check by \$74.

¹ This booklet will be republished each year with the government's figures that apply.

- (b) High earning years have a minimal impact because of the 420 months in the calculation (12 months x 35 years.) The first \$996 you earned in a month counts six times as much as the monthly earnings **over** \$6,002.² And annual earnings over \$142,800 will not help you at all (for 2021, increasing each year thereafter).
- If you are single, the only option to increase the size of your social security benefit is to delay your starting date as explained in the next section. (However, if you are divorced or widowed, you may be able to collect on the earnings record of your deceased or ex-spouse as early as age 60.)

When Should You Start Your Social Security--Age 62, 65, 70?



This is a really straightforward question and if the math were the only factor, here's the straight-forward answer: wait at least until "full retirement age." Following is the table of full retirement ages and the reductions for starting social security payments early.

² Social Security web site 1/3/21 <https://www.ssa.gov/OACT/COLA/piaformula.html>

Full Retirement and Age 62 Benefit By Year Of Birth

| <u>Year of Birth</u> ¹ | Full (normal) Retirement Age | <u>Months between age 62 and full retirement age</u> ² | <u>At Age 62</u> ³ A \$1000 retirement benefit would be reduced to | <u>The retirement benefit is reduced by</u> ⁴ | A \$500 spouse's benefit would be reduced to | <u>The spouse's benefit is reduced by</u> ⁵ |
|-----------------------------------|------------------------------|---|--|--|--|--|
| <u>1937 or earlier</u> | 65 | 36 | \$800 | 20.00% | \$375 | 25.00% |
| <u>1938</u> | 65 and 2 months | 38 | \$791 | 20.83% | \$370 | 25.83% |
| <u>1939</u> | 65 and 4 months | 40 | \$783 | 21.67% | \$366 | 26.67% |
| <u>1940</u> | 65 and 6 months | 42 | \$775 | 22.50% | \$362 | 27.50% |
| <u>1941</u> | 65 and 8 months | 44 | \$766 | 23.33% | \$358 | 28.33% |
| <u>1942</u> | 65 and 10 months | 46 | \$758 | 24.17% | \$354 | 29.17% |
| <u>1943-1954</u> | 66 | 48 | \$750 | 25.00% | \$350 | 30.00% |
| <u>1955</u> | 66 and 2 months | 50 | \$741 | 25.83% | \$345 | 30.83% |
| <u>1956</u> | 66 and 4 months | 52 | \$733 | 26.67% | \$341 | 31.67% |
| <u>1957</u> | 66 and 6 months | 54 | \$725 | 27.50% | \$337 | 32.50% |
| <u>1958</u> | 66 and 8 months | 56 | \$716 | 28.33% | \$333 | 33.33% |
| <u>1959</u> | 66 and 10 months | 58 | \$708 | 29.17% | \$329 | 34.17% |
| <u>1960 and later</u> | 67 | 60 | \$700 | 30.00% | \$325 | 35.00% |

1. If you were born on January 1st, you should refer to the previous year.

2. If you were born on the 1st of the month, we figure your benefit (and your full retirement age) as if your birthday was in the previous month. If you were born on January 1st, we figure your

benefit (and your full retirement age) as if your birthday was in December of the previous year.

3. You must be at least 62 for the entire month to receive benefits.

4. Percentages are approximate due to rounding.

5. The maximum benefit for the spouse is 50 percent of the benefit the worker would receive at full retirement age. The percent reduction for the spouse should be applied after the automatic 50 percent reduction. Percentages are approximate due to rounding.

So let's take this hypothetical example:

You were born in 1952 and turned age 62 in 2014. Your full retirement age is 66. Assume you are projected to receive \$1,500 monthly at that time. However, you could start your benefits at age 62 and receive \$1,125 (25% reduction). So do you wait and get \$1,500 monthly at age 66 or take \$1,125 now at age 62?

Some people argue that if they start benefits at age 62, they will get a smaller monthly amount but they could invest it. Hypothetically, if you could invest the funds at 5% guaranteed and that you view yourself as having average life expectancy³, you would still not come out ahead by starting payments at age 62. (This calculation can be done using any financial calculator or spreadsheet with a present value function and the above assumptions.)

Because there is more to life than your life expectancy and discount rate, here are the other factors to consider:

| Issue | This would argue to... |
|--|-------------------------------|
| If you think you can earn more than 6% annually, for sure | Take the money now |
| If people in your family tend to outlive the average life expectancy | Take the money later |
| If you need the money to live on now and have no other sources | Take the money now |

³ Life expectancies as per IRS Publication 590, table 1.

| | |
|---|---|
| If you are married and your spouse is also dependent on the payments | Takes a lot more figuring - call us on this one |
| Your tax bracket will be lower later | Take the money later |
| Will you have earned income prior to your full retirement age forcing you to forfeit some of your social security benefit? | Take the money later |
| If you are divorced and your spouse is deceased and you can get benefits based on your ex-spouse's earnings, take it now and let you own benefit grow | Take the money later |

Once you start to consider several of these factors at once, you may get a headache. Unfortunately, there is no blanket answer as to when to begin social security payments to maximize the benefit. This is an issue a retirement advisor can calculate for you taking into account your entire financial and personal situation.

How Do I Get the Most for My Spouse?



Let's look at an example; Margaret just turned 62 (before 1/1/16) and her husband is 64. Margaret has not worked for the past 10 years and worked 20 of the last 35 years. If she retires now, she's entitled to a monthly payment of \$400 (after the 25 percent reduction for starting benefits retirement at the age of 62). When Margaret's husband retires at the age of 66, in two years, his monthly

Social Security benefit will be \$1,350. Margaret could claim her social security today and receive her \$400 per month, based on her own earnings. Then when her husband retires and begins benefits, she could receive a benefit based on his work record. This will come to \$472.50, or 35% of her husband's benefit (see prior table). You may have heard that spouses get 50% of the higher-earning spouses benefit-but that's ONLY if they wait until their own full retirement age to start collecting benefits.

Decisions for Spouses

| | |
|--|---|
| <p>Start my own benefits at age 62</p> | <p>You can take reduced benefits on your wage record before full retirement age. If you do, your benefit will always be reduced--even if you take reduced benefits on your own record and then take spouse's benefits when the higher earning spouse retires. (See previous table showing reduction in spousal benefits).</p> |
| <p>Start my own benefits at full retirement age</p> | <p>If you are the higher earning spouse, you always will qualify for benefits under your own earnings record and then the decision is when to start benefits as discussed in the previous section.</p> |
| <p>Start benefits at age 62 based on my spouse's social security earnings</p> | <p>You cannot receive spouse's benefits until your spouse files for and receives retirement benefits. If you choose to receive a reduced benefit before full retirement age, you are not entitled to the full spouse's benefit rate upon reaching full retirement age. A reduced benefit rate is payable for as long as you remain entitled to spouse's benefits.</p> |
| <p>Start benefits at full retirement age based on my spouse's social security earnings</p> | <p>If you stopped working for several years or had low earnings, the spouse's benefit may be higher. At full retirement age, a spouse receives 50 percent of what the higher-earning spouse is entitled to at full retirement age. At death of the higher earning spouse, you receive that deceased spouse's full benefit.</p> |

How Do I Reduce/Avoid Income Tax On My Social Security Benefits?



The basic rule is that social security benefits are taxable if your "modified adjusted gross income" (defined as your adjusted gross income from your income tax return plus 50% of social security benefits plus tax-exempt interest plus exclusions per IRS publication 915) exceeds the following limits:

| Percent of social security income taxed | Single, head of household, qualifying widow(er), or married filing separately and you lived apart from your spouse for all of the year | Married people |
|--|---|-----------------------|
| 0% | Less than \$25,000 | Less than \$34,000 |
| Up to 50% | \$25,001-\$34,000 | \$34,001 to \$44,000 |
| Up to 85% | More than \$34,000 | More than \$44,000 |

Therefore, if you can engineer your includable income below these limits, you may be able to reduce or eliminate taxes on social security income. This may be possible using annuities. While this is not a recommendation to buy annuities, just because they can help reduce the tax on your social security income, the table below illustrates how this is possible in some circumstances.

| Using Fixed Annuities to Reduce Tax on Social Security Benefits | | | |
|--|--|---|---|
| Hypothetical Illustration--Not Indicative Of Any Specific Product | | | |
| | Scenario #1 Interest from CDs | Scenario #2 Interest from Tax-Free Bonds | Scenario #3 Fixed Annuity Interest (Not Distributed) |
| Interest | \$10,000 | \$10,000 | \$10,000 |
| Pension | \$25,000 | \$25,000 | \$25,000 |
| Social Security Income | \$20,000 | \$20,000 | \$20,000 |
| Total Income | \$55,000 | \$55,000 | \$45,000 |
| Social Security subject to Tax | \$6,850 | \$6,850 | \$1,500 |
| Adjusted Gross Income | \$41,850 | \$31,850 | \$26,500 |
| Total Federal Tax | \$1,448 | \$448 | \$0 |

Annuities are long-term investments and are guaranteed by the claims-paying ability of the issuer as are tax-free bonds, while CDs are FDIC-insured. Annuities and

tax-free bonds cashed in prior to maturity may result in gains or loss and withdrawals from annuities prior to term may incur surrender charges. Withdrawals from CDs prior to term may incur early withdrawal penalties. Purchases or redemptions of tax-free bonds or annuities may incur commissions or charges. Withdrawals from annuities are taxed as ordinary income and withdrawals prior to age 59½ are subject to a 10% penalty. Tax-free bonds used for certain private use purposes may be subject to alternative minimum tax. This comparison does not include State income tax, which might change the results. Federal tax calculation per 2020 rates using the tax calculator at <https://www.guidestone.org/Calculators/AllCalculators/Tax1040>, married filing separately, both taxpayers over age 65 taking standard deduction.

You can see from the above table that if our hypothetical couple, Mr. and Mrs. Smith, move money from CDs to municipal bonds to fixed annuities, the amount of their social security income subject to tax changes, as does their total federal tax. Their lowest tax situation is with the deferred annuity. If they need to withdraw the interest from the annuity, this solution won't help them, as they come out ahead only if they allow the interest to reinvest.

Earn All You Want and Still Collect your Full Social Security



Because of a prior rule, some people still think there are limits on how much you can earn and still collect all of the social security to which you are entitled. That is still true for people who opt to take social security before full retirement age (see above table for full retirement age based on your birth year). However, those working

after full retirement age can have unlimited amounts of earned income and still collect their full social security benefit. Here's the rule and then let's look at an example.

Rule: If you are under full retirement age when you start getting your Social Security payments, \$1 in benefits will be deducted for each \$2 you earn above \$18,960 (for 2021)⁴. In the calendar year you attain

⁴ Social Security Administration <https://www.ssa.gov/oact/cola/rtea.html> 1/3/21

full retirement age, \$1 in benefits will be deducted for each \$3 you earn above \$50,520 (for 2021) up to the month of full retirement age attainment.

Hypothetical example:

Mrs. Smith, turned age 62 in March of 2020 decides to retire from employment and start her reduced social security benefits at the rate of \$12,000 annually (\$1,000 per month). She also decides to start a business. By March 2021, when she is 63, her business is earning a net profit of \$20,000 annually. She will need to give up \$520 ($\$20,000 - \$18,960 / 2$) of her annual Social Security for this reason: During those months before you reach full retirement age (age 66 for someone born in 1953 like Mrs. Smith), your social security benefits are reduced \$1 for each \$2 you earn over \$18,960.

Mrs. Smith keeps working at her business and by 2024, the year she reaches full retirement age, her business is earning \$55,000 annually (\$4583 monthly). For January through November of 2024 (assuming rates don't change), she must give up \$132 monthly of Social Security (\$1 for every \$3 her business earns over \$50,520 (\$4187 monthly) in the year she reaches full retirement age, prorated for 11 months. Once December 2024 arrives and she becomes 66 and 8 months (her full retirement age), she can earn unlimited amounts from her business and will never give up any social security income.

For the test above, earnings include bonuses, commissions and vacation pay, but don't include pensions, annuities, investment income, interest, veterans or other government or military retirement benefits.

Best of Both Worlds - File and Suspend



The benefit below is restricted as follows:

1. The lower-earning spouse will have needed to turn age 62 before 2016.
2. The higher-earning spouse will need to file and suspend before

April 30, 2016

3. The higher earning spouse must be age 66 before April 30, 2016

If all 3 conditions are not met, then the file and suspend strategy will no longer be available. The new replacement rule after 4/30/16: the lower-earning spouse can only file and receive spousal benefits if the higher-earning spouse is also receiving benefits.

File and Suspend Before 4/30/16

In order for your spouse to get benefits based on your social security account, you are required to file for benefits. However, you may not want benefits now because by waiting, you can collect more later. There may be a way to have your cake and eat it too (if the above three conditions are met by 4/30/16)!

If you have reached full retirement age (see earlier table) then you can file for benefits but tell the Social Security Administration to hold up on the payments. Now that you have filed, your spouse can file for their spousal benefit.

Now, you can earn delayed credits up to age 70 so you can get a larger check later while your spouse enjoys up to half of your benefits today.

About Shaymond A. Janes



As an 18-year veteran of the financial services industry, Shaymond works to help clients in two roles, both as a private wealth advisor and also a business coach for other wealth advisors. As a private wealth advisor, Shaymond works with a select group of retirees, business owners & entrepreneurs who are committed to having a successful financial future, and the lifestyle that they envision. Working in conjunction with modern technology and a team of financial professionals, he has developed a process which simplifies financial planning for his clients, allowing them to take the pieces of their financial puzzle and easily put them into place.

Using an education-first approach, Shaymond helps clients who are either retired, or approaching retirement, prepare for the financial future they hope for. He carefully breaks down complex topics into smart, straight-forward strategies that individuals and families can implement confidently. Because no two households have the same needs, he focuses on crafting tailored plans, monitoring them over time, and making adjustments to accommodate both planned, and unplanned changes. You can often find Shaymond working with clients in his office, educating in a workshop setting, or coaching other advisors who are like-minded and committed to helping others.

Shaymond is a graduate of the University of Missouri, Kansas City, and received Master's level training in Family Financial Planning from University of Missouri & Kansas State. He is currently registered as an Investment Advisor Representative (IAR), in addition to holding various insurance licenses including Life, Health, Long Term Care, Property/Casualty & Crop. He resides in Overland Park, KS and enjoys spending most of his free time with his wife Amber of 15 years and daughter Madilynn, age 10. When he is not educating clients or spending time with family, Shaymond loves fishing, mountain biking, smoking KC BBQ, and playing guitar.

About KC Family Financial

We are a private wealth management firm providing fiduciary financial guidance to professionals, business owners, retirees & their families in the Kansas City metropolitan area. Our services include:

- **Private Wealth Management** - Our team can help you make sense of taxes, social security, healthcare, investment allocations, and income distribution strategies.
- **Safe Money Conservative Investing** - Are you concerned about stock market volatility? We have options that can help you sleep better at night while still helping your money grow.
- **Income Planning** - One of the most important considerations for a successful retirement is having enough money to last your lifetime. We have solutions for turning your assets into income when the time is right, along with identifying ways to help create an income stream you can't outlive.
- **Legacy Planning** - If you are looking to leave a legacy to loved ones or a charity of choice, we can help. We work with a team of estate planning attorneys to help ensure your estate is in order and that you have the appropriate legal documents filed to support your goals.
- **Insurance Planning** - Life insurance can help you create tax-free retirement income, save education funds for children and grandchildren, provide funding for a special needs child or adult, and/or protect your home and family. We also provide personal lines coverages such as homeowners & auto.
- **Medicare & Medicare Supplements** - After you turn 65 it's important you have the right health plan in place. Call us to explore your Medicare options.

**Phone today with questions or to see if we can help you.
There is no charge for an initial meeting.**

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